

PHILIP J. PIRRO, P.E.

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Employment Record

2007-Present Applied Landscape Technologies- Montville, NJ - Vice President
Athletic Fields of America- Vice President
Global Turf Corp- President

Present: *President/ Vice President/Partner*

Managing Partner of this General Contractor, which apportions 98% of its work to the public sector. The Company operates in the New Jersey/ New York Market. Our Main focus is on artificial turf fields Parks and Schools. The work is publicly bid and 100% Bonded. The sale volume is 30M annually.

My Responsibilities include:

Bid preparation, estimating and review. Budgeting, job costing, Insurance, bonding, engineering & design, Design Build contracts, contract negotiation. Supervision of accounts payable & receivable, and direction of project managers. Computerization includes Timberline, Earthwork 3D.

2002-2006 Interstate Industrial Corporation – Clifton, NJ
Exec. Vice President

Directed all Construction operations for this General Contractor, which apportions 90% of its work to the private sector. The company performs work in the tri-state Including Delaware. The primary focus of this contractor is heavy site work, Utility and concrete building construction. The sales volume for this company is 150M annually.

My Responsibilities include:

Selected Project: New Yankee Stadium – 90M – contract for all site work and concrete work from foundations through superstructure. Negotiated contract with Turner Construction.

Bid review, project acquisition, value engineering, field optimization, and financial report review, Supervision of accounts payable & receivable, and direction of project managers.

Computerization included Timberline and HCSS estimating software.

1983-Present Pirro Associates – West Milford, NJ www.pirroassociates.com
President

Directed all operations of this Engineering Consulting firm. The firm performs all aspects of Engineering consulting from plan conception to completion. Forensic investigation is the primary Focus of our business, primarily working on case review, technical investigation, research, report Preparation, depositions and court appearances. Our specialty is construction, both residential and commercial cases including; OSHA violations, trip & fall, damage estimate evaluation, faulty construction, and construction accident cases.

1994-2002 **Marsellis Warner Corporation – Montclair, NJ**
Exec. Vice President/ General Manager

Directed all operations for this Heavy Highway Contractor, which apportions 80% of its work as State or Municipal government projects.

My Responsibilities include:

Bid review, project acquisition, value engineering, field optimization, financial report review, Supervision of accounts payable & receivable, and direction of project managers.

1992-1994 **Mackoff & Pirro Management – Parsippany, NJ**
General Partner

Managed all construction project efforts for commercial and industrial projects. Developed presentations to Owners, budget estimates, scheduling, and negotiated contracts. Handled similar responsibilities as outlined above.

1982-1992 **Crete Concrete Corporation / PJB Properties**
Engineer - Partner

Directed all construction activities of the Firm. I was directly responsible for estimating, project control , purchasing, design, project management and scheduling utilizing the latest in computer aided managing tools. Construction focus was on residential and commercial concrete construction.

Education: RUTGERS UNIVERSITY, New Brunswick, NJ
Bachelors of Science degree in Civil Engineering (1982)

Publications: Co-author, "Special Problems in Civil Engineering Using Polymer concrete," *Concrete Construction*: issue spring 1982.

Speaker: Issues in construction- Liabilities with concrete construction- *World of Concrete*- Las Vegas, NV 1994

Professional Affiliations: Member of Technical Assistance Service for Attorneys (TASA) 1993- Present
National Directory for Experts (SEAK) 2000- Present

Professional Licenses: Licensed Professional Engineer, New Jersey (#38260) 1987
Specialty Certificate in Construction Management. 1983

Certifications: O.S.H.A. 40 hr Certificate Haswopper- obtained 1995 -

Societies: American Society of Civil Engineers; American Concrete Institute; American Society of Professional Engineers; American Public Works Association, Utility Contractors Association.
